



February 26, 2004

VIA OVERNIGHT DELIVERY

J-Squared Technologies, Inc.
4015 Carling Avenue, Suite 101
Kanata, Ontario
K2K 2A3, Canada

Attn: Mr. Jeff Gibson

Dear Mr. Gibson:

Motorola Computer Group ("Motorola") entered into a Manufacturer Representative Agreement (the "Agreement") with J-Squared Technologies, Inc. (Canada) ("JSC") effective December 5, 2002. That Agreement, by its terms, expired December 4, 2003.

Under the Agreement, JSC is entitled to certain compensation rights for a period of 180 days following expiration. (See Agreement ¶ 7.3(D)). Motorola has been honoring, and will continue to honor, those rights since December 4, 2003. The 180-day period expires on June 1, 2004.

Motorola wishes JSC the best of luck in the future. Should JSC have any questions about this letter, please call Steve Machernis.

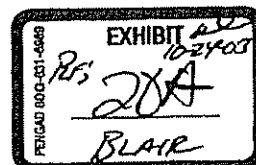
Sincerely,

A handwritten signature in cursive script, appearing to read 'Dana Huth'.

Dana Huth
Vice President, Motorola Computer Group, Inc
Worldwide Sales & Market Development

MOTJ 00166

Motorola, Inc., Motorola Computer Group
2900 South Diablo Way, Tempe, AZ 85282 U.S.A. Tel: +1 602 438 6733



Hamlett-Dean Sue-P25026

From: Kolasa Jeanne-MCG32018
Sent: Monday, October 07, 2002 5:10 PM
To: Hamlett-Dean Sue-P25026
Subject: FW: Contract, points of discussion J2 Rep Firm

CONFIDENTIAL

Follow Up Flag: Follow up
Due By: Tuesday, October 08, 2002 3:00 PM
Flag Status: Flagged



Motorola contract
issues.doc



Example rep
contract.doc

Hi Sue:

I'm going to be going to Toronto for a meeting with this Rep firm on Wednesday. We've given them the generic rep contract, the G9 form and Code of Ethics. Here are there initial list of issues....nothing major, except again asking for exclusivity in their territory. Please take a look and let me know if you see any red flags. I'll be leaving Wednesday afternoon to make this meeting, so I'd like to get feedback on Tuesday if possible...sorry to rush you...the meeting came up fast. I've also attached the contract that was sent to them.

I'll set up a follow up contract discussion with you after this initial meeting.

Thanks,
JK

-----Original Message-----

From: Terry Larry-MCG12003
Sent: Monday, October 07, 2002 11:12 AM
To: Kolasa Jeanne-MCG32018; Liston Jay-MCX1326
Subject: FW: Contract, points of discussion

-----Original Message-----

From: Claude Langlois [mailto:langlois@jsquared.com]
Sent: Monday, October 07, 2002 12:08 PM
To: Larry Terry (E-mail)
Subject: Contract, points of discussion

Larry.

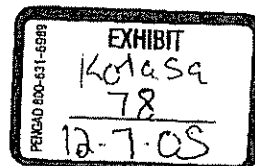
As discussed, attached are points of concern that need to be discussed.
Give me a call to review.

Thanks,

Claude Langlois
Vice-President, Eastern Canada Sales
J-Squared Technologies
www.jsquared.com
514 / 747-1211 (Office)
514 / 944-7949 (Cellular)

MOTJ 01287

78



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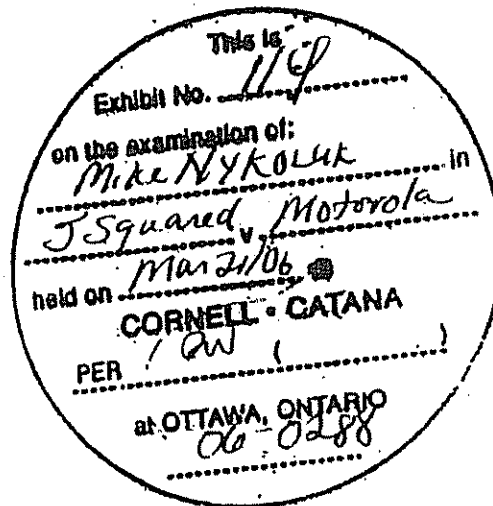
- Section 3 add a paragraph covering design splits and compensation. *- propose*
- Section 2.2 J2 Appointment should be exclusive. *NO*
- Section 2.7 If J2 appointment is not exclusive then J2 should be allowed to *to* represent manufacturers that compete with MCG.
- Section 3.1 J2 commission based on distribution cost not resale. Should be *to* based on resale.
- Section 3.1 in last paragraph, change "... for a period of 120 days" to "... for *NO* a period of 180 days".
- Section 3.4 Commissions are paid to J2 after customer has paid MCG invoice. Should be after customer has been invoiced. If not how will this apply to distribution POS sales? *NO*
- Section 3.6 change "... will be effective 90 days" to "... will be effective 180 *NO* days". *yes*
- Section 3.7 What is purpose of this paragraph? *Foreign Military Sales - Corp. Request*
- Section 3.9 change "... within 90 days" to "... within 180 days" *or*
- Section 4.3 J2 will not translate documents at Motorola's request *or*
- Section 4.9 in 2nd paragraph, 2nd line. The word "may" is used twice (typo) *or*
- Section 6.1 Confidentiality and Proprietary rights clause must apply for both *or* parties
- Section 7.1 change "... hereof and thereafter may be renewed only upon the written Agreement of both parties" to "... hereof and will automatically be renewed unless terminated in writing by either party per section 7.2". *NO*
- Section 7.2 change all "(30) days" to "(60) days". *NO*
- Section 7.2G Delete paragraph *NO*
- Section 7.3 J2 wants to see a 30 days written notice prior to termination taking effect and receive full compensation for direct and distribution shipments *180* days following the date of termination. *Maybe J2 is under 180 in default*
- Section 7.3 B clause has to apply to both parties. *or*
- Section 7.3 D change "... period of 120 days " to "... period of 180 days". *NO?*
- Section 9. Add " MCG and J2 can not solicit each other's employees without written approval". *or*

MOTJ 01288

CONFIDENTIAL

- Section 3 add a paragraph covering design splits and compensation. *propose*
- Section 2.2 J2 Appointment should be exclusive. *NO*
- Section 2.7 If J2 appointment is not exclusive then J2 should be allowed to *NO*
represent manufacturers that compete with MCG.
- Section 3.1 J2 commission based on distribution cost not resale. Should be *NO*
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days following the date of termination. *maybe J2 is under J2 is in default*
- Section 7.3 B clause has to apply to both parties. *or*
- Section 7.3 D change "... period of 120 days " to "... period of 180 days". *NO?*
- Section 9 Add " MCG and J2 can not solicit each other's employees without
written approval". *or*

MOTJ 01289



IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

J-SQUARED TECHNOLOGIES, INC., a)	
Canadian corporation, and J-SQUARE)	
TECHNOLOGIES (OREGON) INC., an)	
Oregon corporation,)	
)	
Plaintiffs,)	
v.)	C.A. No. 04-CV-960-SLR
MOTOROLA, INC., a Delaware corporation.)	
Defendant.)	

REDACTED DOCUMENT

**ENTIRETY OF DOCUMENT
(A-43 THROUGH A-61)
CONFIDENTIAL**

YOUNG CONAWAY STARGATT & TAYLOR, LLP
/s/ William W. Bowser

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wbowser@ycst.com
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40 N. Central Avenue
Phoenix, Arizona 85004
Telephone: (602) 262-5311
Attorneys for Defendant

DATED: May 4, 2006

IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

J-SQUARED TECHNOLOGIES, INC., a)	
Canadian corporation, and J-SQUARE)	
TECHNOLOGIES (OREGON) INC., an)	
Oregon corporation,)	
)	
Plaintiffs,)	
v.)	C.A. No. 04-CV-960-SLR
MOTOROLA, INC., a Delaware corporation.)	
Defendant.)	

REDACTED DOCUMENT

**ENTIRETY OF DOCUMENT
(A-62 THROUGH A-89)
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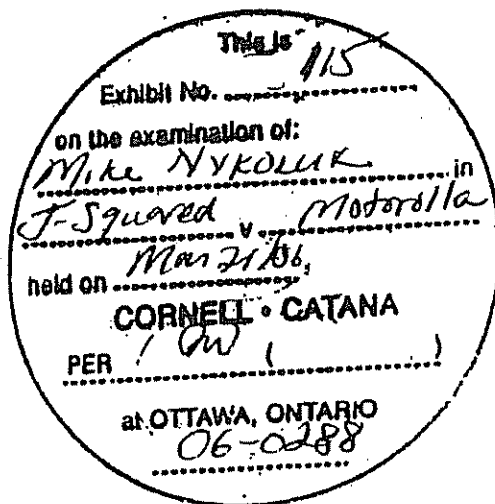
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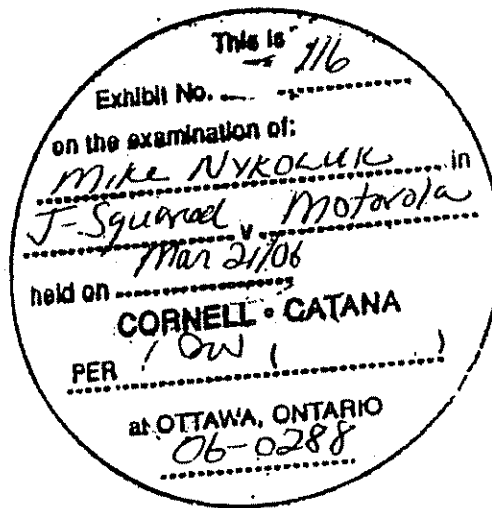
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**ENTIRETY OF DOCUMENT
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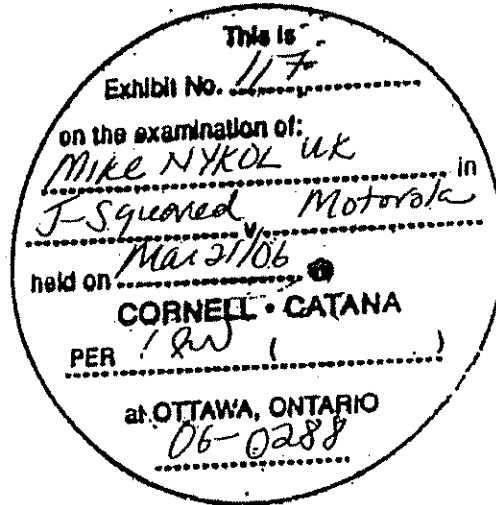
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**ENTIRETY OF DOCUMENT
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Attorneys for Defendant

DATED: May 4, 2006



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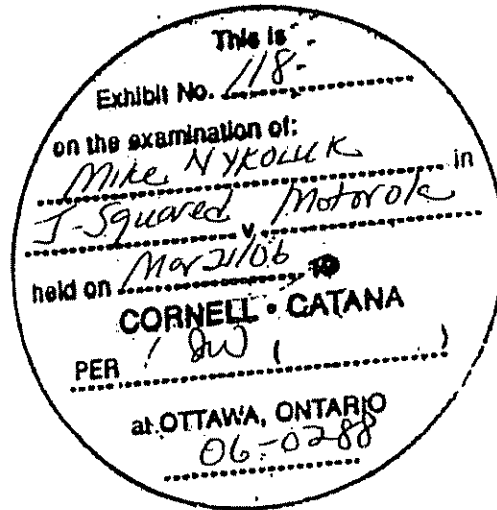
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**ENTIRETY OF DOCUMENT
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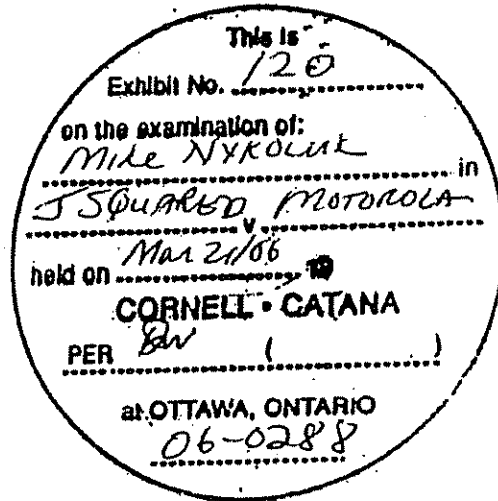
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**ENTIRETY OF DOCUMENT
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40 N. Central Avenue
Phoenix, Arizona 85004
Telephone: (602) 262-5311
Attorneys for Defendant

DATED: May 4, 2006



Laurá Di Gennaro

From: Mike Nykoluk
Sent: Monday, October 27, 2003 1:50 PM
To: jeff Gibson
Subject: FW: "QBR" and Sales Calls

Regards

Mike Nykoluk
President
J-Squared Technologies Inc.
Office: 905-672-2030
Mobile: 416-417-8671

-----Original Message-----

From: Mike Nykoluk
Sent: Monday, October 27, 2003 12:45 PM
To: Claude Langlois
Subject: RE: "QBR" and Sales Calls

That is truly unbelievable!

I guess you should reply to him that the cost of J2 sitting in on the review

(he wants) would be just about equal to the commissions we are receiving

from Motorola for the quarter. So he has a choice: Review or Sales Effort

(I think he would prefer the review, for some strange reason!!)

Regards

Mike Nykoluk
President
J-Squared Technologies Inc.
Office: 905-672-2030
Mobile: 416-417-8671

--Original Message-----

From: Claude Langlois
Sent: Monday, October 27, 2003 10:36 AM
To: Mike Nykoluk
Subject: RE: "QBR" and Sales Calls

Area Sales Mgr (responsible for 1/2 of NA, reports directly to K. Parslow, director WW Sales). He's been directly involved in the numerous discussions relating to J2/MCG but hasn't demonstrated the willingness or capability to get anything done. In my last discussion with him (last thursday), he mentioned that perhaps J2 was spending too much time on MCG, IE: our cost on MCG was may'be too high!

C.

-----Original Message-----

From: Mike Nykoluk
Sent: Monday, October 27, 2003 10:29 AM
To: Claude Langlois; jeff Gibson
Subject: RE: "QBR" and Sales Calls

Who is Machernis?

Regards

Mike Nykoluk
President
J-Squared Technologies Inc.
Office: 905-672-2030
Mobile: 416-417-8671

-----Original Message-----

From: Claude Langlois
Sent: Monday, October 27, 2003 10:27 AM
To: jeff Gibson; Mike Nykoluk
Subject: RE: "QBR" and Sales Calls

Machernis likes to do reviews with distribution, they can afford to take the time to prepare for these!

C.

-----Original Message-----

From: Claude Langlois
Sent: Monday, October 27, 2003 10:22 AM
To: jeff Gibson; Mike Nykoluk
Subject: FW: "QBR" and Sales Calls
Importance: High

FYI,

I feel like telling MCG to go pound sand. Let's discuss.

C.

-----Original Message-----

From: Kaczor Edwin-BLUW112 [mailto:ed.kaczor@motorola.com]
Sent: Monday, October 27, 2003 10:01 AM
To: Claude Langlois
Subject: "QBR" and Sales Calls
Importance: High

Hi Claude,

I've been speaking with Steve and he wants to set up a "Quarterly Business Review" with J Squared before the end of November. With US Thanksgiving being the 27th, what that really means is we'd like to do it before the 21st.

The main point of this is to do a review of New Business Opportunities. In general we'll want to cover:

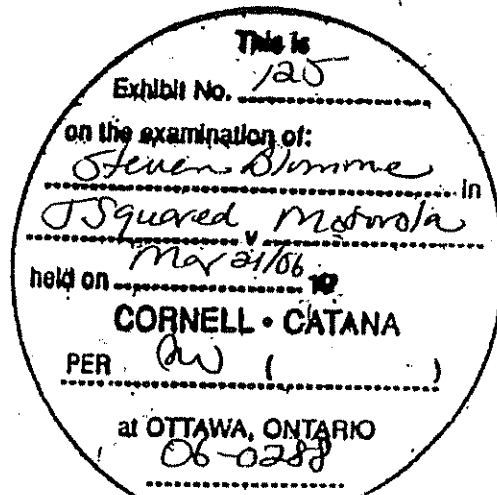
- * New opportunity summary
- * Forecast and Status of run-rate business
- * Review POS
- * Lead Follow-up
- * Any other issues.

We also want to incorporate sales visits as part of this. As Steve will be coming up, it is important that we fill the schedule as completely as possible. We need to demonstrate to him that J Squared is out there finding new opportunities as well as servicing existing accounts.

I'm thinking this is 2 days. One for the meeting, and one for sales calls. I'm assuming we would do this in Ottawa, but Montreal is ok too. Your call on that. I can stay on for an additional day of sales calls if needed ... i.e. if we need to go to Toronto or the other of Ottawa or Montreal.

Let me know what your schedule is looking like and let's get something on the calendar.

Thanks,
Ed



MCG Performance Standard Analysis Data - PNW
2003-4

Revenue notes:

Uncommitted Opportunities	Q1	Q2	Q3	Q4	Q5	
Strateline						
Midstream - Video Server						
Boeing FCS						
Boeing AWACS Data 1 Vantage						
Boeing AWACS Data 2 Vantage						
University of Washington MWES110						
Broadcom						
FEL - DSP Controller						
FEL - DSP Element						
Credence						
Boisjard						
Video Matrix						
Zeiss - Miniature Tool						
Boeing F22 - Simulator						
Boeing F22 - Instrumentation						
CODE Manufacturing - Steven Durand Project						
Boeing - Sensors						
ETEC - PPM280						
Telemetry - DSP						
Xerox - PPC Marvel Controller						
NCube - Initial Tester						
United Semiconductor - AMR Transponder						
SonyCool - P4						
NodesLogic						
Kantronx - CSUDSU						
Artista - 68K Controller						
NUWC - Range Controller						
Videolite - PV55672						
Total (Cumulative)	6	13	20	27		
Committed Opportunities						
Boeing FCS						
Boeing AWACS - Data 1						
Boeing AWACS - Data 2						
Boeing F22 Simulator						
Boeing F22 Instrumentation						
Boeing Sensorway						
888LocalId						
ETEC PPM280						
Total (Cumulative)	3	6	8			
Design Win						
Boeing AWACS - Data 1						
Boeing AWACS - Data 2						
Boeing F22 - Simulator						
888LocalId						
Total (Cumulative)	3	4				
Note to Jan - we'd probably have trouble with the 888 local id revenue bar. The programs are slow to start up and will be slowing revenue this year.						
Note - The 888 local id opportunity brought in by John Michael could end \$1M/year in revenue and will start in the second half of 2004.						

Revenue notes:

Likely converted to design win. (100/year)	SBCs	\$250,000
Converted to design win below.	SECs	\$720,000 project
Converted to design win below.	RTMs	\$72,000 project
Converted to design win below.	SBCs	\$60,000 per year
Lost track of this.	DSPs	\$1,000,000 likely shipped a small batch before went out of business due to a change in state law
Out of business		
ETEC dropped design after we were terminated		

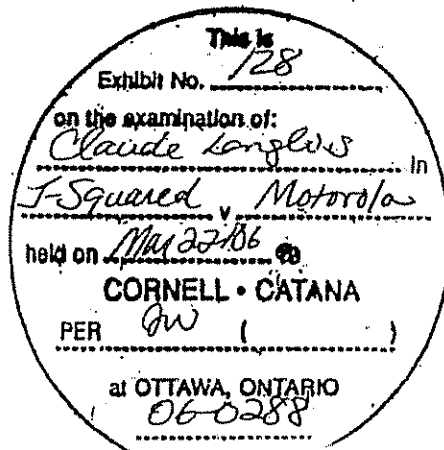
Revenue notes:

360 Boards over life of program	SECs	\$720,000 project
20 Boards per year	RTMs	\$72,000 project
100 DSP boards a year	SBCs	\$60,000 per year
	DSPs	\$1,000,000 likely shipped a small batch before went out of business due to a change in state law

B) Territorial Development Requirement

- A) MCG did not set up any seminars.
 B) MCG did not organize a specific sales promotion.
 C) J-Squared attended the RTC show with MCG in Portland on Jan 27/2004 and represented MCG (without their attendance) at the RTC show in Seattle on December 7th.
 D) Dennis did not want monthly reports and we have an email record of immediate response to every one of his requests (with his thanks attached).

EJ have fairly extensive records of training materials I put together. We'd have a good run at proving we did this plus Dadnits R. came up once to provide 3 hours each of training.



Lewis and Roca LLP 3/21/2006 3:22 PM PAGE 5/007 Fax Server

Laura Di Gennaro

From: Claude Langlois
 Sent: Thursday, September 19, 2002 4:11 PM
 To: Jeff Gibson; Mike Nykoluk; Paul Mannone
 Subject: Motorola/ Interphase meeting highlights

Paul and I met with Larry Terry/Ed Kaczor (ROW BDM) from MCG and Lindsey Miller (Sr Mgr, Strategic Partnerships), Michael Sellwood (RSM) and Rich ?, Channel Mgr from Interphase. Interphase is a MCG business partner that builds communication PCMs (E1/T1, Sonet, ATM, etc). There are strongly coupled with MCG and have decided to partner with the same rep firms across NA wherever possible. They have no revenue in Canada at this point. They in turn are partnered with a company called Hughes (not sure about the spelling) who develops SS7/IP stacks for Interphase's PCMs. This allows a fully integrated and tested solution. Lindsey mentioned this was strong differentiator when going to market. It is reasonable to believe (as per Lindsey) that Hughes would be interested in lining themselves up with the MCG/Interphase rep. I informally presented a brief presentation (see attached).

Get the following information from the meeting:

- MCG/Interphase believe the fastest way to gaining market share is by aligning themselves with a semi rep thus getting access to customers who may be influenced in designing or buying an existing solution. Customers sitting on the fence are the customers they want the rep to aggressively pursue.

What came out from this meeting are the following issues/concerns:

- "Why would the J2 OS within his assigned account base go out of his way to "push" a board level solution, especially if the customer's initial decision is to design a discrete solution."

- They didn't entirely buy into our "Prime in each market" model where the local prime gets involved early on all opportunities to drive the agenda. They want to see the J2 OS to do more than discovery, to be able to influence the customer's direction (Build Vs Buy) by having a clear understanding of target applications, product offering and)
 - Internalizing a "Buy" value proposition ie:
 cost, time-to-market, low risk of a fully tested and integrated solution, reliability, etc and ultimately influence the customer's direction.

All of this adds an extra burden on our sales staff and with the recent Principle additions this may be a stretch.

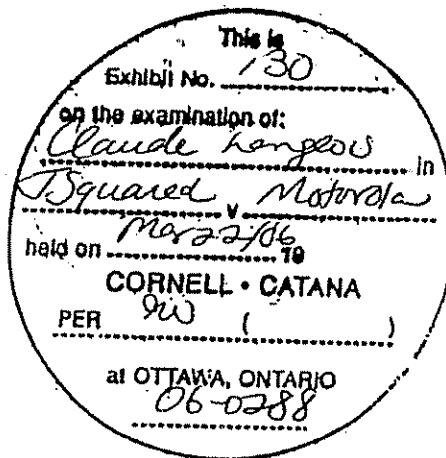
Additional data points:

- While not confirmed it is expected the contract will state a 3% (low volume) to 6% (high volume) commission rate will apply
 - Western Canada, NW/SE USA are up for grabs.
 - Target account selling (TAS), is MCG's defacto tools for strategy
 - Additional let's add a bullet in next week's presentation about our J2 and TAS

In conclusion, I'm not sure MCG will be as compelling as we initially believed but we must also consider the potential tag-along lines that may come along with them ie: Interphase, Hughes, etc and the potential they represent.

I will be speaking with Performance Tech tomorrow or very early next week to get the rundown

J2-1809



Lewis and Roca LLP 3/21/2006 4:16 PM PAGE 23/029 Fax Server

From: Terry Larry-MCG32003
Sent: 10/25/2002 9:14:51 AM (Eastern Time)
To: 'Claude Langlois'
CC: Kaczor Edwin-BLUW112
Attachments: 2001_2002 YTD POS rev b.xls
Subject: 2001 and 2002 YTD POS

Claude,

This is under NDA. This data is fairly accurate and exclusive of Harris,
Nortel and Tracan: Ed may want to comment further.

Cheers!

LB

Larry B. Terry

Senior Account Executive

Business Development

Motorola Computer Group

(Tel: (613) 652-2971 EeFax: (519) 940-4413 ECell: (613) 286-3934

+ EMAIL: larry.terry@motorola.com

EPAGE Text Messages: larry.terry@e.pagenet.ca

MOTOROLA COMPUTER GROUP WEB PAGE: <http://www.mcgmot.com>

The Contents of this Email are Motorola Computer Group Confidential

"Whatever you can do or dream you can - begin it! Boldness has genius, power
and magic in it." Goethe

MCG010382

Lewis and Roca LLP 3/21/2006 4:16 PM PAGE 24/029 Fax Server

2001_2002 YTD POS rev b.xls

2001 Cdn POS Final

	A	B	C	D
1				
2	Sum of Ext. Broken Price	Qtr		
3	End Cust. Name	Q1	Q2	Q3
4	ACCELIGHT NETWORKS			
5	ACELIGHT NETWORK CDA LTD	25410		
6	ACELIGHT NETWORKS		11550	
7	COMPUTING DEVICES CANADA			3594
8	CVDS INC		0	12464
9	ED3LEFLOW			10314
10	EMPRESS SOFTWARE			
11	E-ONE MOLI ENERGY			
12	ESION NETWORKS		70004	
13	INNOMEDIA LOGIC INC.		6404	
14	INNOMEDIA LOGIC INC	789		
15	INTERACTIVE CIRCUITS			11556
16	LOCKHEED CANADA LTD.		12945	
17	LOCKHEED MARTIN			
18	NETPOINT CORP. (SEDONA)	1794		
19	NEWNES MACHINE LTD		23112	160956
20	NEWNES MACHINE LTD		160254	
21	NORTEL NETWORKS	1361944	823608	429516
22	NORTEL NETWORKS/USCO CIA	213035		
23	OCTASIC INC	12801		
24	OFFSHORE SYSTEMS LTD			474
25	PMC-SIERRA INC.	1834		
26	PORTER ENGINEERING LTD		768	8136
27	PORTER ENGINEERING LTD		5610	6378
28	PRIMTECH ELECTRONICS	1822		
29	RAYTHEON CANADA			
30	SCI BROCKVILLE			
31	SIMPLER NETWORKS	6377		
32	SPECTRUM SIG PROC	17929	9573	6642
33	SPECTRUM SIGNAL	2493		
34	SPECTRUM SIGNAL PROCESSING			4678
35	STARTEK CANADA			11036
36	TROPIC NETWORKS INC	3836	44752	
37	TUNDRA SEMICONDUCTOR CORP.	4197		
38	V TECHNOLOGY NORTH AMERICA INC		4848	828
39	Grand Total	\$1,654,261.00	\$1,173,428.00	\$666,572.00

1 of 6

MCG010383

A-193

oca LLP 3/21/2006 4:16 PM PAGE 25/029 Fax Server

YTD POS rev b.xls

2001 Cdn POS Final

	F
	Grand Total
1416	13416
	25410
	11550
	3594
	12464
044	117358
498	3498
570	15570
	70004
	6404
	789
	11556
	12945
376	50376
	1794
1028	198096
202	155052
	2615068
	213035
	12801
	474
	1834
	8904
	11988
	1822
146	48146
520	98520
	6377
150	44434
	2493
464	5162
	11036
	48588
	4197
124	19800
1,00	\$3,864,555.00

Lewis and Roca LLP 3/21/2006 4:18 PM PAGE 26/029 Fax Server

2001_2002 YTD POS rev b.xls

2002 YTD

	A	B	C
1	End Cust. Name	End State	Branch Code
2	INTERACTIVE CIRCUITS & SYSTEMS	ON	ACONT
3	INTERACTIVE CIRCUITS & SYSTEMS	ON	ACONT
4	INTERACTIVE CIRCUITS & SYSTEMS	ON	ACONT
5	INTERACTIVE CIRCUITS & SYSTEMS	ON	ACONT
6	INTERACTIVE CIRCUITS & SYSTEMS	ON	ACONT
7	ACCELIGHT NETWORKS		HHONT
8	ACCELIGHT NETWORKS		HHONT
9	BRECONRIDGE		HHBOS
10	BRECONRIDGE		HHBOS
11	BRECONRIDGE MANUFACTURING		ACBOS
12	BRECONRIDGE MANUFACTURING		ACBOS
13	BRECONRIDGE MANUFACTURING		ACBOS
14	CAE NEWNES		HHBBC
15	CAE NEWNES		HHBBC
16	CAE NEWNES		HHBBC
17	CAE NEWNES		HHBBC
18	COMPUTING DEVICES CANADA		ACBBC
19	COMPUTING DEVICES CANADA		ACBBC
20	EDGLEFLOW		HHONT
21	EDGLEFLOW		HHONT
22	EDGLEFLOW		HHONT
23	EDGLEFLOW		HHONT
24	EDGLEFLOW		HHONT
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47	EDGLEFLOW		HHONT
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49	EDGLEFLOW		HHONT
50	EDGLEFLOW		HHONT
51	EDGLEFLOW		HHONT
52	EDGLEFLOW		HHONT
53	EDGLEFLOW		HHONT

3 of 6

MCG010385

A-195

2001_2002 YTD POS rev b.xls

2002 YTD

	D	E	F	G
1	Item Number	Fiscal Month	Ext. Broken Price	Quantity Shipped
2	MVME761-001	Jan-02	\$207.00	1
3	MVME2700-1441	Feb-02	\$2,973.00	1
4	MVME2700-1441	Feb-02	\$2,973.00	1
5	MVME2700-1441	Feb-02	\$2,973.00	1
6	MVME761-001	Feb-02	\$207.00	1
7	PRPMC800-5251	May-02	\$12,215.00	10
8	PRPMC800-5251	May-02	\$12,215.00	10
9	PRPMC800-5279	Jun-02	\$54,162.50	25
10	PRPMC800-5279	Sep-02	\$32,497.50	14
11	CPX1204ACHAS	Sep-02	\$3,015.00	3
12	CPX1204ACHAS	Sep-02	\$1,005.00	1
13	CPX1204ACHAS	Sep-02	\$4,020.00	4
14	MVME5100-0133	Apr-02	\$4,193.00	2
15	MVME5100-0133	May-02	\$4,193.00	2
16	MVME5100-0133	May-02	\$6,289.50	3
17	MVME2432-3	Aug-02	\$5,462.10	2
18	MVME172PA-644SE	Jan-02	\$3,594.00	2
19	MVME172PA-644SE	Jan-02	\$3,594.00	2
20	PPMC-CABLE-001	Jan-02	\$225.00	5
21	PPMC-CABLE-001	Jan-02	\$225.00	5
22	PRPMC800-5251	Jan-02	\$1,361.50	1
23	PRPMC800-5251	Jan-02	\$1,361.50	1
24	PRPMC800-5251	Jan-02	\$47,652.50	35
25	PRPMC800-5251	Jan-02	\$47,652.50	35
26	PRPMC800-5261	Jan-02	\$30,177.00	18
27	PRPMC800-5261	Jan-02	\$30,177.00	18
28	PRPMC-CABLE-003	Jan-02	\$16.80	1
29	PRPMC-CABLE-003	Jan-02	\$16.80	1
30	PPMC-CABLE-001	Feb-02	-\$225.00	-5
31	PPMC-CABLE-001	Feb-02	-\$225.00	-5
32	PRPMC-CABLE-003	Feb-02	\$151.20	9
33	PRPMC-CABLE-003	Feb-02	\$151.20	9
34	PRPMC800-5261	May-02	\$12,292.00	8
35	PRPMC800-5261	May-02	\$12,292.00	8
36	PRPMC800-5251	Jun-02	\$18,322.50	15
37	PRPMC800-5251	Jun-02	\$18,322.50	15
38	PRPMC800-5261	Jun-02	\$4,609.50	3
39	PRPMC800-5261	Jun-02	\$4,609.50	3
40	PRPMC800-5261	Jun-02	\$3,073.00	2
41	PRPMC800-5261	Jun-02	\$3,073.00	2
42	PRPMC800-5251	Jul-02	\$4,886.00	4
43	PRPMC800-5251	Jul-02	\$4,886.00	4
44	PRPMC800-5251	Jul-02	\$11,778.75	9
45	PRPMC800-5251	Jul-02	\$11,778.75	9
46	PRPMC800-5251	Jul-02	\$10,470.00	8
47	PRPMC800-5251	Jul-02	\$10,470.00	8
48	PRPMC800-5251	Jul-02	\$2,617.50	2
49	PRPMC800-5251	Jul-02	\$2,617.50	2
50	PRPMC800-5261	Jul-02	\$13,828.50	9
51	PRPMC800-5261	Jul-02	\$13,828.50	9
52	PRPMC800-5261	Jul-02	\$3,292.50	2
53	PRPMC800-5261	Jul-02	\$3,292.50	2

4 of 6

A-196

MCG010386

Lewis and Roca LLP 3/21/2006 4:16 PM PAGE 28/029 Fax Server

2007_2002 YTD POS rev b.xls

2002 YTD

	A	B	C
54	EDGLEFLOW		HHONT
55	EDGLEFLOW		HHONT
56	EMS TECHNOLOGIES CANADA LTD		ACBOS
57	E-ONE MOLI ENERGY		HHBBC
58	E-ONE MOLI ENERGY		HHBBC
59	E-ONE MOLI ENERGY		HHBBC
60	E-ONE MOLI ENERGY		HHBBC
61	NEWNES MACHINE LTD		HHQUB
62	NEWNES MACHINE LTD		HHQUB
63	NEWNES MACHINE LTD		HHBBC
64	NEWNES MACHINE LTD		HHBBC
65	NEWNES MACHINE LTD		HHBBC
66	NEWNES MACHINE LTD		HHBBC
67	NEWNES MACHINE LTD		HHBBC
68	NEWNES MACHINE LTD		HHBBC
69	NEWNES MACHINE LTD		HHQUB
70	NEWNES MACHINE LTD		HHQUB
71	NEWNES MACHINE LTD		HHBBC
72	NEWNES MACHINE LTD		HHBBC
73	NEWNES MACHINE LTD		HHBBC
74	NEWNES MACHINE LTD		HHBBC
75	NEWNES MACHINE LTD		HHBBC
76	NEWNES MACHINE LTD		HHBBC
77	NEWNES MACHINE LTD		HHBBC
78	NEWNES MACHINE LTD		HHBBC
79	NEWNES MACHINE LTD		HHQUB
80	NEWNES MACHINE LTD		HHQUB
81	NEWNES MACHINE LTD		HHQUB
82	NEWNES MACHINE LTD		HHQUB
83	NEWNES MACHINE LTD		HHBBC
84	NEWNES MACHINE LTD		HHBBC
85	NEWNES MACHINE LTD		HHBBC
86	NEWNES MACHINE LTD		HHBBC
87	SCI BROCKVILLE		HHONT
88	SCI BROCKVILLE		HHONT
89	SILICON ACCESS NETWORK		ACBOS
90	SILICON ACCESS NETWORK		ACBOS
91	SILICON ACCESS NETWORK		ACBOS
92	SILICON ACCESS NETWORK		ACBOS
93	SILICON ACCESS NETWORK		ACBOS
94	SILICON ACCESS NETWORK		ACBOS
95	SILICON ACCESS NETWORK LTD		ACONT
96	SPECTRUM SIG PROC		HHBBC
97	SPECTRUM SIG PROC		HHBBC
98	SPECTRUM SIG PROC		HHBBC
99	SPECTRUM SIG PROC		HHBBC
100	SPECTRUM SIG PROC		HHBBC
101	SPECTRUM SIG PROC		HHBBC
102	SPECTRUM SIG PROC		HHBBC
103	SPECTRUM SIG PROC		HHBBC
104	SPECTRUM SIG PROC		HHBBC
105	SPECTRUM SIG PROC		HHBBC
106			

5 of 6

MCG010387

A-197

Lewis and Roca LLP 3/21/2006 4:16 PM PAGE 29/029 Fax Server

2001_2002 YTD POS rev b.xls

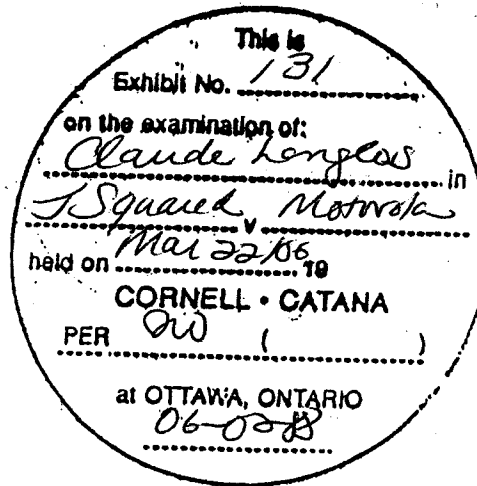
2002 YTD

	D	E	F	G
54	PRPMC800-5251	Sep-02	\$2,617.50	2
55	PRPMC800-5251	Sep-02	\$2,617.50	2
56	MVME147-022A	Jul-02	\$3,146.85	1
57	MVME162P-242E	Mar-02	\$1,557.00	1
58	MVME162P-242E	Mar-02	\$1,557.00	1
59	MVME162P-242E	Jul-02	\$1,634.85	1
60	MVME162P-242E	Jul-02	\$1,634.85	1
61	MVME2432-3	Jan-02	\$52,020.00	20
62	MVME2432-3	Jan-02	\$52,020.00	20
63	MVME2432-3	Feb-02	\$2,601.00	1
64	MVME2432-3	Feb-02	\$2,601.00	1
65	MVME2434-1	Feb-02	\$9,810.00	2
66	MVME2434-1	Feb-02	\$9,810.00	2
67	MVME2434-1	Feb-02	-\$9,810.00	-2
68	MVME2434-1	Feb-02	-\$9,810.00	-2
69	MVME5100-0133	Feb-02	-\$4,193.00	-2
70	MVME5100-0133	Feb-02	-\$4,193.00	-2
71	MVME2432-1	Mar-02	\$5,202.00	2
72	MVME2432-1	Mar-02	\$5,202.00	2
73	MVME2432-1	Mar-02	-\$5,202.00	-2
74	MVME2432-1	Mar-02	-\$5,202.00	-2
75	MVME2432-3	Mar-02	-\$2,601.00	-1
76	MVME2432-3	Mar-02	-\$2,601.00	-1
77	MVME2432-3	Mar-02	\$2,601.00	1
78	MVME2432-3	Mar-02	\$2,601.00	1
79	MVME2432-3	Mar-02	-\$2,601.00	-1
80	MVME2432-3	Mar-02	-\$2,601.00	-1
81	MVME2432-3	Mar-02	\$52,020.00	20
82	MVME2432-3	Mar-02	\$52,020.00	20
83	MVME2432-3	Jul-02	\$5,462.10	2
84	MVME2432-3	Jul-02	\$5,462.10	2
85	MVME2432-3	Aug-02	\$62,814.15	23
86	MVME2432-3	Aug-02	\$62,814.15	23
87	PRPMCE00-5269	Jan-02	\$3,353.00	2
88	PRPMCE00-5269	Jan-02	\$3,353.00	2
89	PRPMCE00-1259	Jun-02	\$2,233.00	2
90	PRPMCE00-1259	Aug-02	\$3,588.75	3
91	PRPMCE00-1259	Aug-02	\$5,981.25	5
92	PRPMCE00-1259	Aug-02	\$1,196.25	1
93	PRPMC800-1259	Aug-02	\$1,196.25	1
94	PRPMC800-1259	Sep-02	-\$2,392.50	-2
95	PRPMC-SYS-0002	Jan-02	\$1,606.50	1
96	MCP750-1252A	Feb-02	\$2,930.90	1
97	MCP750-1252A	Feb-02	\$2,930.90	1
98	MCP750-1252A	Mar-02	\$8,792.70	3
99	MCP750-1252A	Mar-02	\$8,792.70	3
100	MCP750-1252A	Apr-02	\$2,930.90	1
101	MCP750-1252A	Apr-02	\$2,930.90	1
102	MCP750-1252A	Jun-02	\$2,930.90	1
103	MCP750-1252A	Jun-02	\$2,930.90	1
104	MCP750-1252A	Oct-02	\$5,242.50	2
105	MCP750-1252A	Oct-02	\$5,242.50	2
106			\$801,630.45	

6 of 6

MCG010388

A-198



IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

J-SQUARED TECHNOLOGIES, INC., a)	
Canadian corporation, and J-SQUARE)	
TECHNOLOGIES (OREGON) INC., an)	
Oregon corporation,)	
)	
Plaintiffs,)	
v.)	C.A. No. 04-CV-960-SLR
MOTOROLA, INC., a Delaware corporation.)	
Defendant.)	

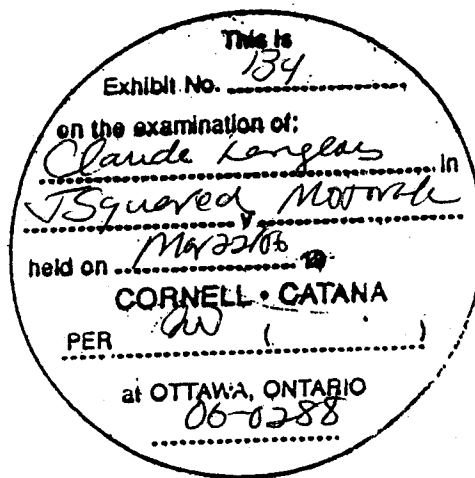
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**ENTIRETY OF DOCUMENT
(A-200 THROUGH A-205)
CONFIDENTIAL**

YOUNG CONAWAY STARGATT & TAYLOR, LLP
/s/ William W. Bowser

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Telephone: (602) 262-5311
Attorneys for Defendant

DATED: May 4, 2006



IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

J-SQUARED TECHNOLOGIES, INC., a)	
Canadian corporation, and J-SQUARE)	
TECHNOLOGIES (OREGON) INC., an)	
Oregon corporation,)	
)	
Plaintiffs,)	
v.)	C.A. No. 04-CV-960-SLR
MOTOROLA, INC., a Delaware corporation.)	
Defendant.)	

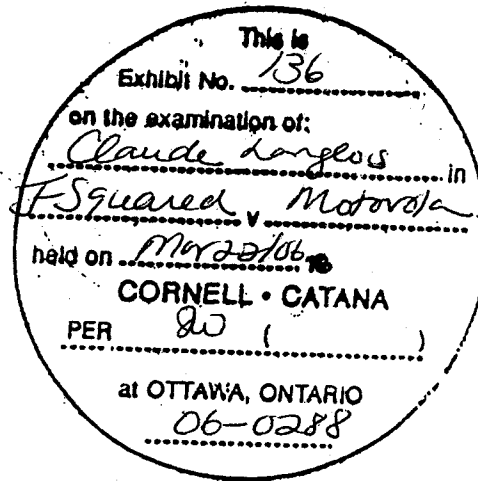
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**ENTIRETY OF DOCUMENT
(A-207)
CONFIDENTIAL**

YOUNG CONAWAY STARGATT & TAYLOR, LLP
/s/ William W. Bowser

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Attorneys for Defendant

DATED: May 4, 2006



IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

J-SQUARED TECHNOLOGIES, INC., a)	
Canadian corporation, and J-SQUARE)	
TECHNOLOGIES (OREGON) INC., an)	
Oregon corporation,)	
)	
Plaintiffs,)	
v.)	C.A. No. 04-CV-960-SLR
MOTOROLA, INC., a Delaware corporation.)	
Defendant.)	

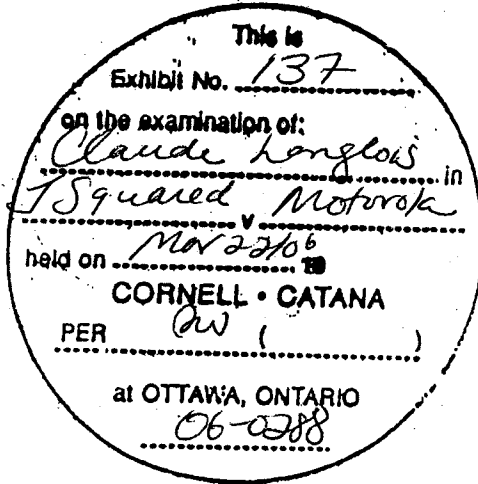
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**ENTIRETY OF DOCUMENT
(A-209 THROUGH A-210)
CONFIDENTIAL**

YOUNG CONAWAY STARGATT & TAYLOR, LLP
/s/ William W. Bowser

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Phoenix, Arizona 85004
Telephone: (602) 262-5311
Attorneys for Defendant

DATED: May 4, 2006



Claude Langlois

From: Claude Langlois
Sent: Wednesday, October 22, 2003 10:06 AM
To: 'Kaczor Edwin-BLUW112'
Subject: RE: Raytheon 4Q03 sales forecast

Ed, I certainly agree with regards to direct involvement but one needs to have the financial means to do so (I know you understand this and that I'm preaching to the converted). This is why it is very important we come-up with a new financial arrangement with MCG.

Optech typically purchases from Tracan.

C.

-----Original Message-----

From: Kaczor Edwin-BLUW112 [mailto:ed.kaczor@motorola.com]
Sent: Wednesday, October 22, 2003 9:53 AM
To: Claude Langlois
Subject: RE: Raytheon 4Q03 sales forecast

Claude,

I agree, we can't rely on Steve Chan, or any distributor for that matter, to create new business. I'm really not surprised at all with this kind of response from Steve based on what we've heard in other accounts.

I think rather than putting more energy into things with him, we need to be engaging these accounts directly.

By the way though, Steve does ask a good question about where Optech is placing their orders. Do you know? Is it via Tracan? Arrow?

-Ed

-----Original Message-----

From: Claude Langlois [mailto:langlois@jssquared.com]
Sent: Wednesday, October 22, 2003 9:47 AM
To: Ed Kaczor (E-mail); Steve Machernis (E-mail)
Subject: FW: Raytheon 4Q03 sales forecast

These are the challenges we face. Perhaps I'm wrong in having any expectations at all!

Claude.

-----Original Message-----

From: Claude Langlois
Sent: Wednesday, October 22, 2003 9:46 AM
To: 'Chan, Stephen'
Subject: RE: Raytheon 4Q03 sales forecast

Steve, pls read my email, I don't care about purchasing what about engineering? What are you doing to generate MCG activity?

Rgds

Claude.

-----Original Message-----

From: Chan, Stephen [mailto:Stephen.Chan@Avnet.com]
Sent: Wednesday, October 22, 2003 9:21 AM
To: Claude Langlois
Subject: RE: Raytheon 4Q03 sales forecast

Hi Claude,

Looks like John Thornhill from Optech are buying their four MCP750 from somebody else. I'm kind of surprised, because I gave them a quote based on what they purchased the previous one for ... I also thought Optech was registered to us?

Regards,

-----Original Message-----

From: Claude Langlois [mailto:langlois@jsquared.com]
Sent: Tuesday, October 21, 2003 4:45 PM
To: Chan, Stephen
Subject: RE: Raytheon 4Q03 sales forecast

Steve, what about new programs and engineering activity?

Tks

Claude

-----Original Message-----

From: Chan, Stephen [mailto:Stephen.Chan@Avnet.com]
Sent: Tuesday, October 21, 2003 4:22 PM
To: Claude Langlois
Subject: RE: Raytheon 4Q03 sales forecast

Yes,

seen in contact with Optech and they will be placing orders for the MCP750.

This is not a real high quantity project yet ... it's just starting so their forecast are quite low (4) for this year.

Regards,

-----Original Message-----

From: Claude Langlois [mailto:langlois@jsquared.com]
Sent: Tuesday, October 21, 2003 4:19 PM
To: Chan, Stephen
Subject: RE: Raytheon 4Q03 sales forecast

Thanks Steven.

Tell me have you been @ Optech lately? Do you know what's going on in engineering?

Tks

Claude.

-----Original Message-----

From: Chan, Stephen [mailto:Stephen.Chan@Avnet.com]
Sent: Tuesday, October 21, 2003 4:05 PM
To: Claude Langlois
Subject: RE: Raytheon 4Q03 sales forecast

Hi Claude,

We invoiced them for 23 MVME167 and 18 MVME2400, about 90K cost to Avnet.

For 4Q, we'll have about 80 more MVME167 to ship (about 170K), and they should be ordering three more MVME5500 (10K) for the ADSP project.

Regards,

-----Original Message-----

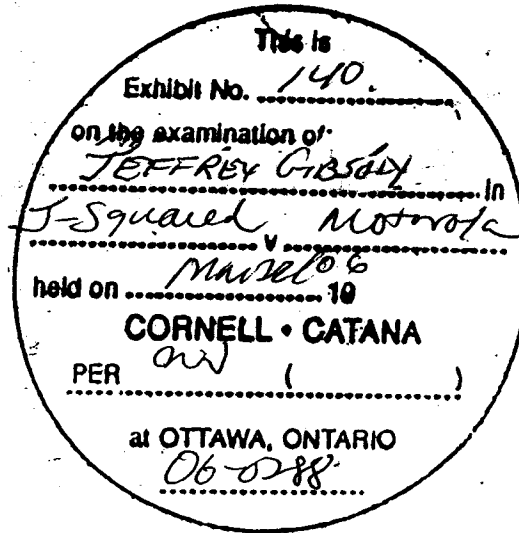
From: Claude Langlois [mailto:langlois@jsquared.com]
Sent: Monday, October 20, 2003 12:03 PM
o: Stephen Chan (E-mail)
Subject: Raytheon 4Q03 sales forecast

Hello Steven,

It's time again. Did you invoice anything in September? How's Oct-Nov-Dec shaping up based on existing backlog and expected new orders? Anything else worth mentioning?

Tks again.

Claude.



IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

J-SQUARED TECHNOLOGIES, INC., a)	
Canadian corporation, and J-SQUARE)	
TECHNOLOGIES (OREGON) INC., an)	
Oregon corporation,)	
)	
Plaintiffs,)	
v.)	C.A. No. 04-CV-960-SLR
MOTOROLA, INC., a Delaware corporation.)	
Defendant.)	

REDACTED DOCUMENT

**ENTIRETY OF DOCUMENT
(A-216 THROUGH A-245)
CONFIDENTIAL**

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/s/ William W. Bowser

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DATED: May 4, 2006

IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

J-SQUARED TECHNOLOGIES, INC., a)	
Canadian corporation, and J-SQUARE)	
TECHNOLOGIES (OREGON) INC., an)	
Oregon corporation,)	
)	
Plaintiffs,)	
v.)	C.A. No. 04-CV-960-SLR
MOTOROLA, INC., a Delaware corporation.)	
Defendant.)	

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**ENTIRETY OF DOCUMENT
(A-246 THROUGH A-249)
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